

Quick Check Drive™

Touchless Alignment Inspection

NEW



PRELIMINARY

Quick Check Drive™ At-A-Glance

PATENTED

Automatic Alignment Results

- ✓ 32 lasers and 8 cameras scan wheels as they drive past
- ✓ Touchless total toe and individual camber
- ✓ Unmatched accuracy and repeatability
- ✓ No stopping, data entry, or labor required

**PLEASE
DRIVE
FORWARD**

NO STOPPING



NO LABOR



NO DATA ENTRY



PATENT PENDING

Automatic Vehicle Identification



- ✓ Captures front and/or rear license plates
- ✓ Automatic license plate-to-VIN conversion
- ✓ Automatically determine OEM specs*
- ✓ Industry's #1 vehicle specification database

NO CHARGE

Automatic Results Display[†]

	Volkswagen : Passat : 2012 MO WG7R2Y	8:03 AM 
	Mazda : CX-5 : 2004 MO UM3A5Z	8:03 AM 
	Volvo : S90/V90 : 2017 MO AK0C5P	8:02 AM 

- ✓ Display alignment results on a large monitor
- ✓ Complete transparency for customer
- ✓ Ideal for service drive and/or waiting room

OPTIONAL DAMAGE-CAM FEATURE

Automatic Body Photos



- ✓ Protect against false damage claims
- ✓ 40 or more high-definition images of every vehicle on both sides
- ✓ Images stored online for 15 days



Check every vehicle labor-free!

Within seconds, total toe and camber for each wheel are measured and presented against OEM specifications. Pass/fail results indicate alignment service opportunity.

[†] Display not included.

* on most vehicles

Autonomous Technology

Compact and Powerful

- ✓ Laser and optical technology provides unmatched accuracy
- ✓ System distinguishes tire from other elements of the vehicle
- ✓ Hunter's complete OEM specification database saves time and avoids comebacks

Four High-Definition Cameras

- ✓ License plate images identify vehicle
- ✓ Optional: 40 or more still images captured as vehicle drives past to defend against false damage claims

8 Cameras and 32 Laser Sensors

- ✓ Accurately inspect camber and total toe
- ✓ 16 measurements taken to increase accuracy
- ✓ Repeatable results

Intelligent and Fast

- ✓ Scan a new vehicles every 3 to 5 seconds
- ✓ Only activates when vehicle is present



How It Works... *As the vehicle drives through, cameras measure distances to the tire to calculate total toe and individual camber.*

Hunter's patented system acquires up to 16 results. Measurement outliers are removed and the other results are averaged to provide utmost accuracy.



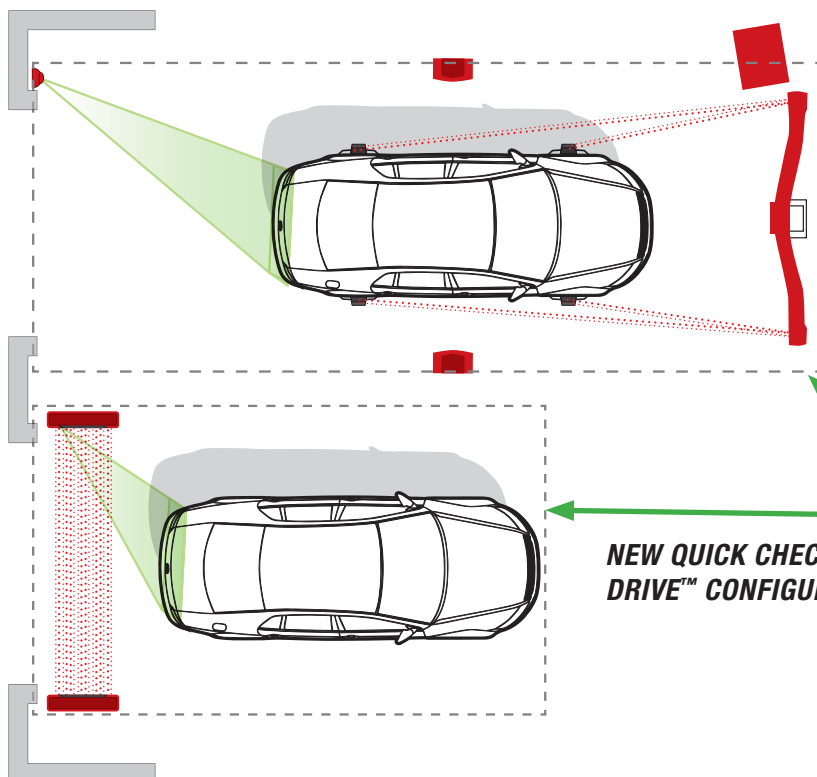
Quick Check Drive™ is Integration-Ready

- ✓ Many software companies integrate already
- ✓ Hunter welcomes new integration partners
- ✓ Ask your software provider to integrate with Hunter



Less Bay Space Required

- ✓ Reduce required bay space by 25-50%
- ✓ Slim profile units reside inconspicuously on service drive
- ✓ Quick Check Drive™ wall-mount console standard



Printouts

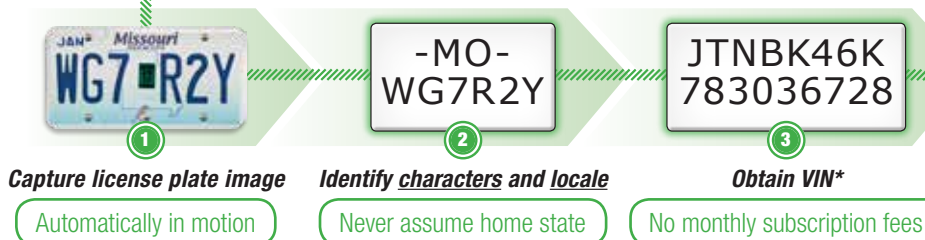
- ✓ Customer results in seconds
- ✓ Same results can be sent to customer electronically



PATENT PENDING

Automatic Vehicle Identification

Standard, built-in cameras capture vehicle's license plate as it enters or exits the Quick Check Drive™ unit's field of vision. Automatically determine OEM specs on most vehicles.



Powered by:



Automatically determine vehicle year,
make, model and alignment specifications

* Internet connection required, powered by CARFAX™

OPTIONAL

External Camera available for Challenging Situations

Hunter's Quick ID™ vehicle identification camera captures better quality photos — especially on challenging license plate designs and special character layouts.*

- ✓ External camera solves difficult install situations such as low lighting, daylight glare, and field of view obstacles
- ✓ Flexible camera installation options include indoor or outdoor placement, ceiling- or wall-mounted, and center or off-center locations



Standard camera resolution



Optional Quick ID™ camera resolution



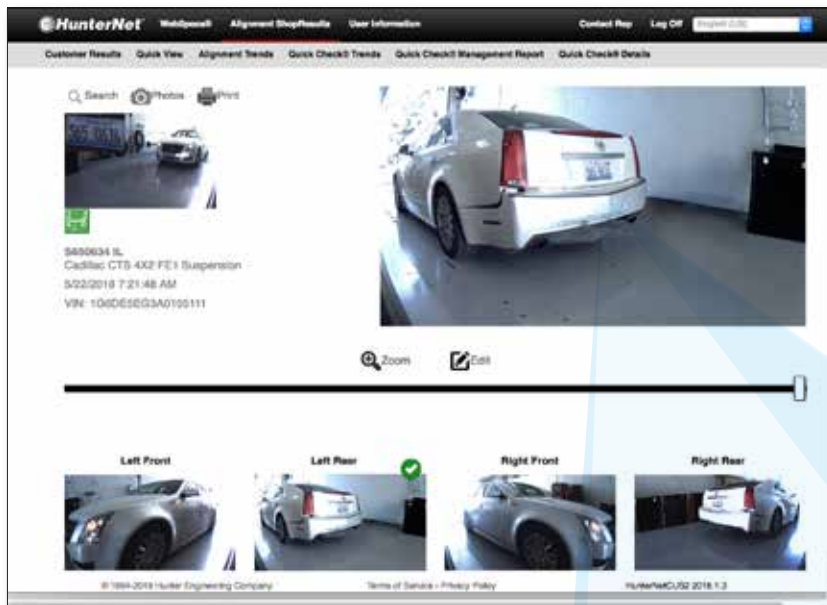
- ✓ Identify characters better, more often
- ✓ Special characters are more recognizable at higher resolution
- ✓ Distinguish characters from plate design more easily

* See form 7563-T for a map of states with challenging license plates.

OPTIONAL

Automatic Body Image Capture

Using the same built-in high-definition cameras, *Damage-Cam* enables your dealership to capture 40 or more images per vehicle in the same time it takes to check wheel alignment.



- ✓ Save your dealership thousands of dollars in false vehicle-damage claims
- ✓ Immediate access to your Damage-Cam images — no need to contact a third-party surveillance company and wait for the images
- ✓ Camera location optimal to capture body images

Use HunterNet® to quickly review vehicle images

- ✓ Intuitive Damage-Cam interface displays vehicle information and date of service
- ✓ Four cameras capture an average of 10 images each
- ✓ 15-day image storage standard
- ✓ Premium 90-day storage package available



Did you know? Body damage cameras can save thousands of dollars per month on false damage claims. It is not uncommon for customers to be “mistaken” about when damage occurs.

Selling and Reporting Tools



Increase your productivity and revenue with HunterNet selling and reporting tools.

Selling Tools

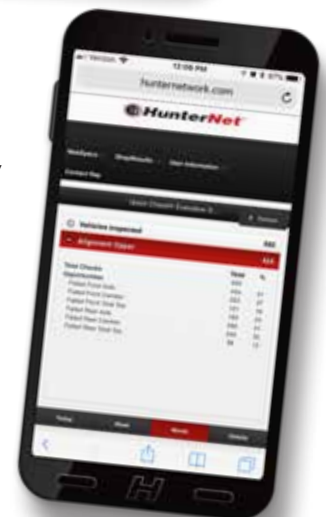
- ✓ Display and view results automatically
- ✓ Present and email inspection details digitally
- ✓ Inform customers with photos and videos
- ✓ Drive repair authorizations and revenue to new levels

Reporting Tools

- ✓ Measure inspection performance
- ✓ Analyze alignment service opportunities
- ✓ View inspection trends
- ✓ Pinpoint opportunities for improvement



See your service opportunities virtually anywhere, anytime.



Images may show options not available with all systems.

NEW *Integration*

Overview

- ✓ Increase customer retention
- ✓ Capture every service opportunity in a streamlined process
- ✓ Eliminate duplicate entries
- ✓ More satisfying experience for enthusiastic technicians
- ✓ Ensure profitable service recommendations are always presented to customer
- ✓ Choose your integration partner
- ✓ Maximize revenue

Customer Intake

- ✓ Present digital inspection results
- ✓ Make tire replacement offer at the vehicle
- ✓ Add services to repair order

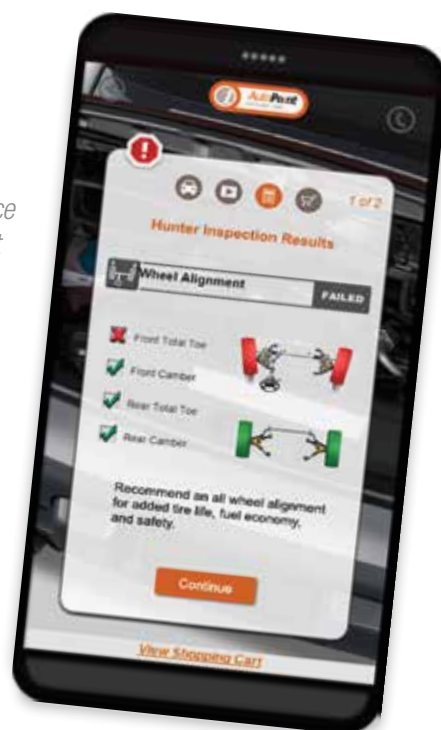
Electronic Multi-Point Inspection (EMPI)

- ✓ Automate electronic multi-point inspection items
- ✓ Capture digital photos and videos
- ✓ Increase technician productivity

Digital Service Recommendations

- ✓ Mobile delivery of inspection results via text or email
- ✓ Self-guided, informative service experience
- ✓ Interactive content with photos and videos
- ✓ Sell more services to off-site customers on-the-go

*AutoPoint
phone interface
shown at right*



AutoServe1 tablet interface shown above

Hunter Partners

Auto Serve 1

AutoLoop

autopoint

frogdata



... and more!

Choosing the Right System

Hunter's Quick Check Drive™ is the industry's first truly unmanned and repeatable touchless alignment check solution.

- ✓ Quick Check Drive™ uses a total of 32 lasers and 8 cameras for unmatched accuracy
- ✓ Measure both camber and total toe to greatly increase alignment opportunities
- ✓ Integrated license plate cameras automatically identifies vehicle and alignment specifications



Hunter Quick Check Drive™

VS.



Competitor

Fully-Autonomous System

- ☒ Total toe measurement
AUTOMATIC
- ☒ Camber measurement
AUTOMATIC
- ☒ Automatic plate-to-spec
INCLUDED
- ☒ Body damage cameras
OPTIONAL DAMAGE-CAM
- ☒ Error recognition
AUTOMATIC
- ☒ Service and support
400+ Field Reps BACKED BY HUNTER
- ☒ Proven Accuracy
from Alignment Leader

Labor Required System

- ☒ Toe measurement
AUTOMATIC
- ☐ Camber measurement
- ☐ Automatic plate-to-specs
- ☐ Body damage cameras
- ☐ Error recognition
- ☐ Service and support
- ☐ Proven Accuracy



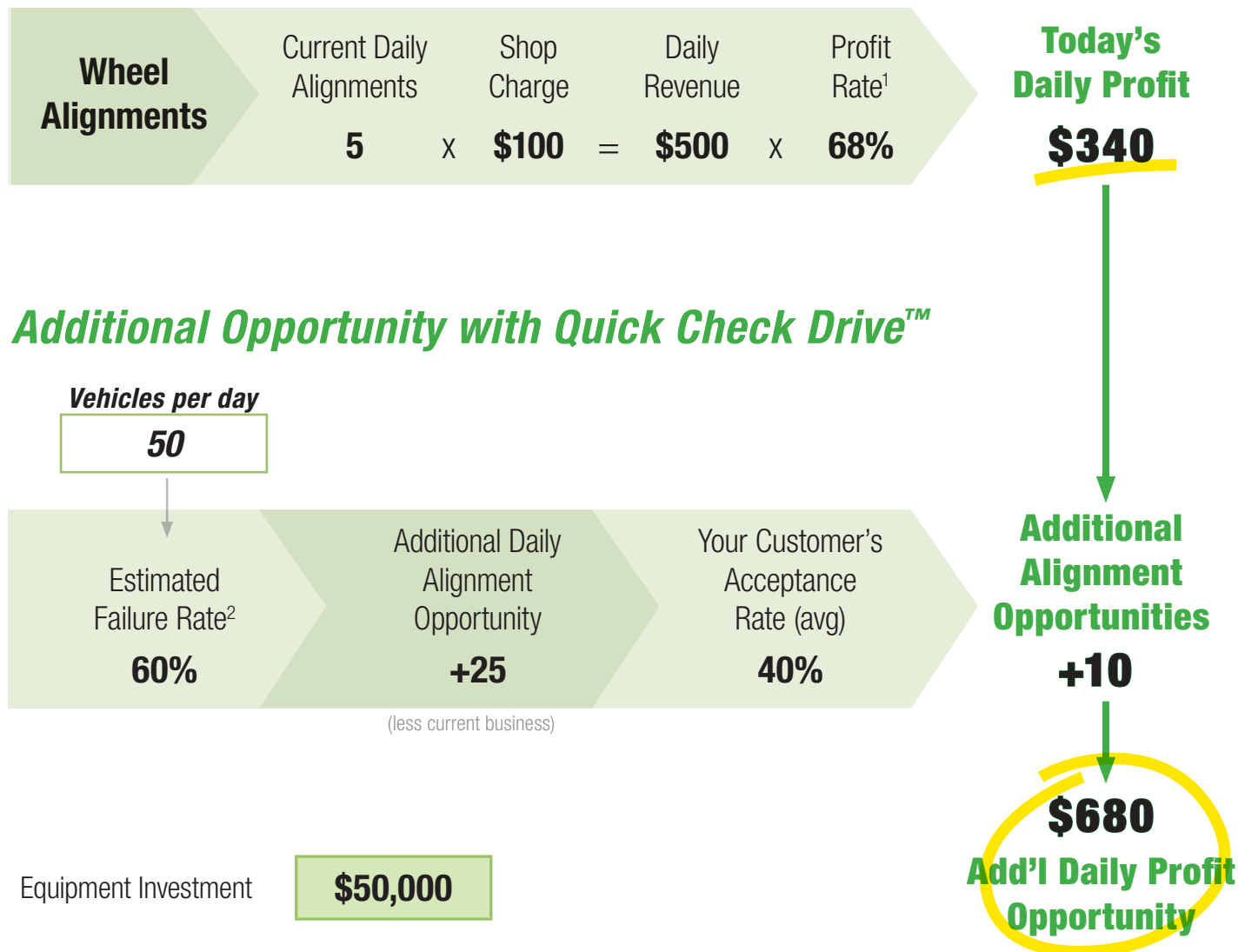
Did you know? Using a single set of measurements can lead to inaccurate results — meaning misinformed customers and missed service opportunities.

Increase Service Opportunity and Profit

Today's Alignment Business

Vehicles per day = **50**

Days per week = **5.5**



Alternative Payback at Different Acceptance Rates

Acceptance Rate	30%	35%	40%	45%	50%
Pay Back	5.0 months	4.4 months	4.2 months	4.0 months	3.8 months
1st Year Profit	\$130,032	\$137,256	\$144,480	\$151,704	\$158,928
10 Year Profit	\$1,300,320	\$1,372,560	\$1,444,800	\$1,517,040	\$1,589,280

¹ Default profit rate based on Modern Tire Dealer automotive service survey, 2016.

² Default failure rates based on Hunter estimates.

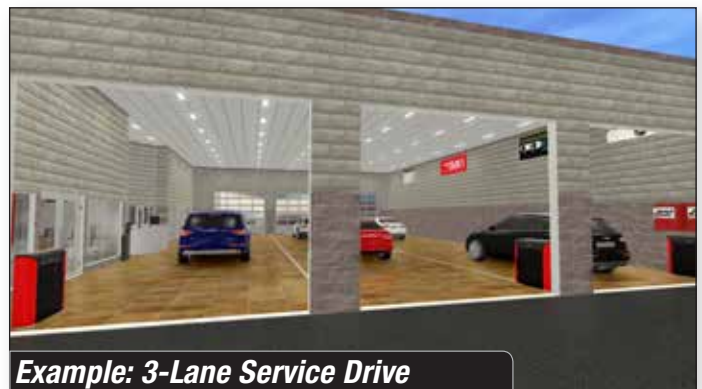
Configurations for every shop



Example: 2-Lane Service Drive



Example: Single-Bay Service Shop



Example: 3-Lane Service Drive

Site Considerations:

- ✓ Hardwired internet connection required.
- ✓ Weather protection recommended as warranted by local conditions
- ✓ Impact protection recommended as warranted by lane layout
- ✓ Body cameras and vehicle ID performance require uniform and reasonably bright lane lighting

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